

# Jonathan J. Hines

609-707-9921 • 215-202-1234 • hines\_j@nationalre.com • www.linkedin.com/in/jjhines

---

May 16, 2019

Mr. Jack Helig, Executive Recruiter  
Bradley-Kos Careers  
813 Financial Square  
Hartford, CT 06101

Dear Mr. Helig:

Whether you need a forerunner to launch a thriving start-up subdivision, or a technical expert to revitalize and expand an existing site, I can increase company profits, save money for clientele, and create a workforce of happy individuals who constantly surpass expectations. Dedicating my time and talents toward these ends is one of my greatest passions, and has been the motivating and enabling factor of my exceptional and continual success. With this in mind, I can be the vital asset as the **WC Managed-Care Marketing/Sales Manager** that you are seeking.

Throughout my career, one reputation I have consistently earned is that of an 'industry pioneer.' As you will see in my résumé, my greatest strengths are my capacities to attain rapid expertise in unknown territories, cause them to flourish in record time, and then train others to achieve similar ends. Most recently, my innovations, with a National Reinsurance (NR) start-up subdivision, had a dominant influence in saving clients \$4 million in a little more than 4 years. It also raised program volume by 40%. In addition, I was named 'Workers' Compensation Team Leader' on the most expansive multi-million dollar project review ever conducted by NR.

I am confident that my years of marketing and leadership success, and my in-depth knowledge of the worker's compensation managed-care industry will reap great dividends for all parties that I would work with and serve. May we schedule a time to meet and explore the fit between my background and your needs?

Thank you for your time and consideration.

Best Regards,

Jonathan J. Hines