Agricultural Economics and Business was $43,450. According to a study by Purdue University (2012), the average starting salary for majors in government agency workers and researchers. According to a study of majoring in economics or financial economics develop strong analytical and quantitative reasoning skills that enable them to not only solve problems but also identify the appropriate questions to ask when evaluating possible alternatives. Such skills are valuable in all walks of life and as a result, graduates find employment opportunities in a wide range of areas, often with titles other than “economist.” Graduates in economics are most sought after in fields like banking and finance, business, law, public policy (e.g., health care, environment), and international trade and development. According to the Spring 2011 Salary Survey by the National Association of Colleges and Employers, the average starting salary for graduates in Economics and Finance were $54,634 and $53,048, respectively.

Why Study Agribusiness or Agricultural Economics?
Did you know that the U.S. Agribusiness sector accounts for approximately 17 percent of the U.S. GDP and employs approximately 30 million workers industry-wide? The agriculture and agri-food industry feeds the world and develops innovative products that industry feeds the world and develops innovative products that industry feeds the world and develops innovations. The need for food and agricultural economics develop strong analytical and quantitative reasoning skills that enable them to not only solve problems but also identify the appropriate questions to ask when evaluating possible alternatives. Such skills are valuable in all walks of life and as a result, graduates find employment opportunities in a wide range of areas, often with titles other than “economist.” Graduates in economics are most sought after in fields like banking and finance, business, law, public policy (e.g., health care, environment), and international trade and development. According to the Spring 2011 Salary Survey by the National Association of Colleges and Employers, the average starting salary for graduates in Economics and Finance were $54,634 and $53,048, respectively.

The Department of Economics prepares students for many exciting and challenging employment opportunities, and offers a wide variety of course work in economics, financial economics, agribusiness, and agricultural economics. The close relationship between teachers and students creates a learning atmosphere that encourages the development of the finest students. Students receive excellent training from applied and theoretical exercises that involve hands-on computer modeling, applications in financial analysis and international trade, and economics and business cases. All Agribusiness, Agricultural Economics, Economics, and Financial Economics majors obtain real-world experience through internships. A wide variety of locations and working environments are available throughout the United States and occasionally abroad.

Why Study Agribusiness or Agricultural Economics?
Did you know that the U.S. Agribusiness sector accounts for approximately 17 percent of the U.S. GDP and employs approximately 30 million workers industry-wide? The agriculture and agri-food industry feeds the world and develops innovative products that meet the needs of consumers throughout the economy. If you have a passion for or desire to work as a business leader in agriculture and agribusiness, students preparing for graduate studies can benefit from the Baccalaureate degree. Students preparing for graduate studies can benefit from the Baccalaureate degree. Students preparing for graduate studies can benefit from the Baccalaureate degree. Students preparing for graduate studies can benefit from the Baccalaureate degree. The Department of Economics prepares students for many exciting and challenging employment opportunities, and offers a wide variety of course work in economics, financial economics, agribusiness, and agricultural economics. The close relationship between teachers and students creates a learning atmosphere that encourages the development of the finest students. Students receive excellent training from applied and theoretical exercises that involve hands-on computer modeling, applications in financial analysis and international trade, and economics and business cases. All Agribusiness, Agricultural Economics, Economics, and Financial Economics majors obtain real-world experience through internships. A wide variety of locations and working environments are available throughout the United States and occasionally abroad.

The major in Agricultural Economics is comprised of courses in economics, finance, marketing, operations management, agricultural economics, and financial economics. Students choose one of two emphases: Agricultural or Global Food and Agribusiness Management. The first of these develops expertise in business management, accounting, and marketing while the latter develops more expertise in international trade and the global business environment. Students also complete a cluster in agricultural sciences (or food and nutrition).

Bachelor of Science in Agricultural Economics (724)
The major in Agricultural Economics combines an enriched economic core along with the strength of agribusiness courses to develop students’ quantitative and analytical ability. These skills are developed using applications from the agriculture sector. The major also provides the opportunity for increased understanding of agricultural sciences. Students take courses in operation analysis, price analysis and agriculture and policy. They also complete a cluster in agricultural sciences (or food and nutrition).

Bachelor of Science in Agribusiness (643)
The major in Agribusiness is comprised of courses in economics, finance, marketing, operations management, agricultural economics, and business studies. Students choose one of two emphases: Agribusiness Management or Global Food and Agribusiness Management. The first of these develops expertise in business management, accounting, and marketing while the latter develops more expertise in international trade and the global business environment. Students also complete a cluster in agricultural sciences (or food and nutrition).

Bachelor of Science in Economics (720)
In addition to the core credits, students majoring in economics have the flexibility to choose from a broad range of economic elective courses based on their career plans. These elective courses provide students with additional depth in their desired areas of emphasis.

Bachelor of Science in Financial Economics (715)
The financial economics major combines economics with the tools of finance to prepare students for careers in financial institutions (e.g., commercial banks, Federal Reserve), capital markets, and the treasury/ investment functions of a business.

Graduate Studies
Although these degrees provide students with the skills for direct employment success, they also prepare students for further graduate studies; which are required for certain careers in business, research, teaching, and consulting. In addition to a major in economics or agribusiness, students preparing for graduate studies can benefit from taking additional courses in statistics, mathematics, accounting, and computer information systems.
### MBA / Masters in Finance

“Economics is viewed by more students as a ticket to the nation’s top business and law schools. ‘The best people are more frequently taking economics as their major …,’ said Richard A. Silverman, executive director of admissions at the Yale School of Management. ‘It shows they have the intellectual fire in the belly to perform well in an MBA program.’” (Tristan Mabry, Wall Street Journal, November 30, 1998). All of our majors include a good foundation in economics.

### Law School

Do economists make better lawyers? A study by Craft and Baker, published in the Journal of Economic Education (Summer 2003, 265-268), found that lawyers with undergraduate degrees in economics earned $10,000 more per year than lawyers with other undergraduate degrees. The analytical skills gained in economics also help students perform well on the LSAT, with economics consistently being one of the top majors on the exam.

---

### BS in Agribusiness

#### Agribusiness Management Emphasis (643-148)

**Take Required Foundation Courses**

**Major Requirements**

<table>
<thead>
<tr>
<th>INTRODUCTORY CORE</th>
<th>AGRIBUSINESS CORE</th>
<th>EMPHASIS COURSES</th>
</tr>
</thead>
<tbody>
<tr>
<td>Take these courses:</td>
<td>Take these courses:</td>
<td>Select and complete one cluster from the following pre-approved clusters:</td>
</tr>
<tr>
<td>AGBUS 100 1</td>
<td>AGBUS 398 1</td>
<td>1001 Equine</td>
</tr>
<tr>
<td>AGBUS 201 3</td>
<td>AGBUS 410 3</td>
<td>1002 Animal Health</td>
</tr>
<tr>
<td>AGBUS 347 3</td>
<td>AGBUS 420 3</td>
<td>1003 Animal Reproduction</td>
</tr>
<tr>
<td>ECON 151 3</td>
<td>AGBUS 430 3</td>
<td>1004 Natural Resource Management</td>
</tr>
<tr>
<td>ECON 255 3</td>
<td>AGBUS 435 3</td>
<td>1503 Soil Management</td>
</tr>
<tr>
<td></td>
<td>AGBUS 440 3</td>
<td>1504 Crop Production</td>
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<tr>
<td></td>
<td>B 275 3</td>
<td>1505 Crop Protection</td>
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<tr>
<td></td>
<td>13</td>
<td>1506 GIS in Agriculture and Natural Resources</td>
</tr>
<tr>
<td>Take 1 course:</td>
<td></td>
<td>1507 Ag Technology</td>
</tr>
<tr>
<td>AGBUS 210 3</td>
<td></td>
<td>1010 Animal Production</td>
</tr>
<tr>
<td>ECON 150 3</td>
<td></td>
<td>1011 Animal Nutrition</td>
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<tr>
<td></td>
<td></td>
<td>1012 Beef Production</td>
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<tr>
<td></td>
<td></td>
<td>1501 Horticulture</td>
</tr>
<tr>
<td></td>
<td></td>
<td>1021 Food and Nutrition</td>
</tr>
</tbody>
</table>

**Total Major Credits=59**

**Additional Elective Credits Required for Graduation=21**

This major is available on the following tracks:

- Fall-Winter---- YES
- Winter-Spring---- YES
- Spring-Fall---- YES
BS in Agribusiness
Global Food and Agribusiness Management Emphasis (643-149)

Take Required Foundation Courses

Major Requirements

No Double Counting of Major Courses - No Grade Less Than C- in Major Courses

<table>
<thead>
<tr>
<th>INTRODUCTORY CORE</th>
<th>AGRIBUSINESS CORE</th>
<th>EMPHASIS COURSES</th>
<th>Select and complete one cluster from the following pre-approved clusters:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Take these courses:</td>
<td>Take these courses:</td>
<td>Take these courses:</td>
<td>1001 Equine</td>
</tr>
<tr>
<td>AGBUS 100 1</td>
<td>AGBUS 398 1</td>
<td>AGBUS 460 4</td>
<td>1002 Animal Health</td>
</tr>
<tr>
<td>AGBUS 201 3</td>
<td>AGBUS 410 3</td>
<td>AGBUS 498 1</td>
<td>1003 Animal Reproduction</td>
</tr>
<tr>
<td>AGBUS 347 3</td>
<td>AGBUS 420 3</td>
<td>B 380 3</td>
<td>1004 Natural Resource Management</td>
</tr>
<tr>
<td>ECON 151 3</td>
<td>AGBUS 430 3</td>
<td>ECON 358 3</td>
<td>1503 Soil Management</td>
</tr>
<tr>
<td>ECON 255 3</td>
<td>AGBUS 435 3</td>
<td>INTST 300 3</td>
<td>1504 Crop Production</td>
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<td></td>
<td>ECON 440 3</td>
<td>1505 Crop Protection</td>
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<td>B 275 3</td>
<td>1506 GIS in Agriculture and Natural Resources</td>
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<tr>
<td>Take 1 course:</td>
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<td>1507 Ag Technology</td>
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<tr>
<td>AGBUS 210 3</td>
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<td>1010 Animal Production</td>
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<td>ECON 150 3</td>
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<td>1011 Animal Nutrition</td>
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<td>1012 Beef Production</td>
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<td>1501 Horticulture</td>
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<tr>
<td></td>
<td></td>
<td></td>
<td>1021 Food and Nutrition</td>
</tr>
</tbody>
</table>

Total Major Credits=61
Additional Elective Credits Required for Graduation=19

This major is available on the following tracks:

Fall-Winter---- YES

Winter-Spring---- YES

Spring-Fall---- YES

BS in Financial Economics (715)

Take required Foundations courses (40 credits)

Major Requirements

No Double Counting of Major Courses - No Grade Less Than C- in Major Courses

<table>
<thead>
<tr>
<th>INTRODUCTORY CORE</th>
<th>MAJOR CORE</th>
<th>FINANCIAL ECONOMICS MODULE</th>
<th>Program Notes:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Take these courses:</td>
<td>Take these courses:</td>
<td>Take these courses:</td>
<td>*Students are not required to take the business prerequisites but should complete all 100 and 200 level core courses before taking the business finance courses. Students need to be competent in Excel and understand the Time Value of Money.</td>
</tr>
<tr>
<td>ECON 151 3</td>
<td>ECON 255 3</td>
<td>ACCTG 202 3</td>
<td></td>
</tr>
<tr>
<td>ECON 278 6</td>
<td>ECON 300 3</td>
<td>B 401* 3</td>
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<td></td>
<td>ECON 388 3</td>
<td>B 410 3</td>
<td></td>
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<td></td>
<td>ECON 398 3</td>
<td>B 411 3</td>
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<td>ECON 453 3</td>
<td>ECON 358 3</td>
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<td>ECON 499 3</td>
<td>ECON 455 3</td>
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<tr>
<td>Take 1 course:</td>
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<tr>
<td>AGBUS 210 3</td>
<td>ACCTG 201 3</td>
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</tr>
<tr>
<td>ECON 150 3</td>
<td>AGBUS 201 3</td>
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<tr>
<td>Math Core</td>
<td>Take 1 course:</td>
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<tr>
<td></td>
<td>ECON 215 4</td>
<td></td>
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<tr>
<td></td>
<td>FDMAT 112 4</td>
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</tr>
</tbody>
</table>

Total Major Credits=52
Additional Elective Credits Required for Graduation=28

This major is available on the following tracks:

Fall-Winter---- YES

Winter-Spring---- YES

Spring-Fall---- YES
## BS in Economics (720)

**Take required Foundations courses (40 credits)**

### Major Requirements

**No Double Counting of Major Courses - No Grade Less Than C- in Major Courses**

<table>
<thead>
<tr>
<th>INTRODUCTORY CORE</th>
<th>MAJOR CORE</th>
<th>ECONOMICS MODULE</th>
<th>Program Notes:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Take these courses:</td>
<td>ECON 151 3</td>
<td>ECON 330 3</td>
<td><strong>Take 12 credits:</strong></td>
</tr>
<tr>
<td>ECON 278 3</td>
<td>ECON 380 3</td>
<td>AGBUS 420 3</td>
<td>AGBUS 100 1</td>
</tr>
<tr>
<td>6</td>
<td>ECON 381 3</td>
<td>ECON 255 3</td>
<td>1001 Equine</td>
</tr>
<tr>
<td>Take 1 course:</td>
<td>ECON 388 3</td>
<td>ECON 357 3</td>
<td>1002 Animal Health</td>
</tr>
<tr>
<td>AGBUS 210 3</td>
<td>ECON 398 3</td>
<td>ECON 358 3</td>
<td>1003 Animal Reproduction</td>
</tr>
<tr>
<td>ECON 150 3</td>
<td>ECON 499 3</td>
<td>ECON 390R 1-3</td>
<td>1004 Natural Resource Management</td>
</tr>
<tr>
<td>Math Core</td>
<td></td>
<td></td>
<td>1503 Soil Management</td>
</tr>
<tr>
<td>Take 1 course:</td>
<td></td>
<td></td>
<td>1504 Crop Production</td>
</tr>
<tr>
<td>ECON 215 4</td>
<td></td>
<td></td>
<td>1505 Crop Protection</td>
</tr>
<tr>
<td>FDMAT 112 4</td>
<td>ECON 384 3</td>
<td>1506 GIS in Agriculture and Natural Resources</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>1507 Ag Technology</td>
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<tr>
<td></td>
<td></td>
<td>1010 Animal Production</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td>1011 Animal Nutrition</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>1012 Reef Production</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>1021 Food and Nutrition</td>
<td></td>
</tr>
</tbody>
</table>

**Total Major Credits=43**

**Additional Elective Credits Required for Graduation=37**

This major is available on the following tracks:

<table>
<thead>
<tr>
<th>Fall-Winter</th>
<th>Winter-Spring</th>
<th>Spring-Fall</th>
</tr>
</thead>
<tbody>
<tr>
<td>YES</td>
<td>YES</td>
<td>YES</td>
</tr>
</tbody>
</table>

## BS in Agricultural Economics (724)

**Take Required Foundation Courses**

### Major Requirements

**No Double Counting of Major Courses - No Grade Less Than C- in Major Courses**

<table>
<thead>
<tr>
<th>INTRODUCTORY CORE</th>
<th>ECONOMICS CORE</th>
<th>AGRIBUSINESS CORE</th>
<th>Program Notes:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Take these courses:</td>
<td>Take these courses:</td>
<td>Take these courses:</td>
<td>Select and complete one cluster from the following pre-approved clusters:</td>
</tr>
<tr>
<td>ECON 151 3</td>
<td>AGBUS 201 3</td>
<td>AGBUS 100 1</td>
<td>1001 Equine</td>
</tr>
<tr>
<td>ECON 278 3</td>
<td>ECON 255 3</td>
<td>AGBUS 347 3</td>
<td>1002 Animal Health</td>
</tr>
<tr>
<td>6</td>
<td>ECON 380 3</td>
<td>AGBUS 410 3</td>
<td>1003 Animal Reproduction</td>
</tr>
<tr>
<td>Take 1 course:</td>
<td>ECON 388 3</td>
<td>AGBUS 420 3</td>
<td>1004 Natural Resource Management</td>
</tr>
<tr>
<td>AGBUS 210 3</td>
<td>ECON 398 3</td>
<td>AGBUS 430 3</td>
<td>1503 Soil Management</td>
</tr>
<tr>
<td>ECON 150 3</td>
<td></td>
<td></td>
<td>1504 Crop Production</td>
</tr>
<tr>
<td>3</td>
<td>Take 1 course:</td>
<td></td>
<td>1505 Crop Protection</td>
</tr>
<tr>
<td></td>
<td>ECON 499 3</td>
<td></td>
<td>1506 GIS in Agriculture and Natural Resources</td>
</tr>
<tr>
<td></td>
<td>AGBUS 460 3</td>
<td></td>
<td>1507 Ag Technology</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>1010 Animal Production</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>1011 Animal Nutrition</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>1012 Reef Production</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>1021 Food and Nutrition</td>
</tr>
</tbody>
</table>

**Total Major Credits=59**

**Additional Elective Credits Required for Graduation=21**

This major is available on the following tracks:

<table>
<thead>
<tr>
<th>Fall-Winter</th>
<th>Winter-Spring</th>
<th>Spring-Fall</th>
</tr>
</thead>
<tbody>
<tr>
<td>YES</td>
<td>YES</td>
<td>YES</td>
</tr>
</tbody>
</table>
## Economics Minor (149)

**Minor Requirements**

<table>
<thead>
<tr>
<th>INTRODUCTORY CORE</th>
<th>MINOR ELECTIVES</th>
<th>Program Notes:</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Take these courses:</strong></td>
<td><strong>Take 9 credits:</strong></td>
<td>No double counting of minor courses except for Econ 150 &amp; Econ 151.</td>
</tr>
<tr>
<td>ECON 151  3</td>
<td>ECON 255  3</td>
<td>Junior and senior courses are offered only on the Winter/Spring track unless required by other majors/minors or high demand.</td>
</tr>
<tr>
<td>ECON 278  3</td>
<td>ECON 300  3</td>
<td></td>
</tr>
<tr>
<td>6</td>
<td>ECON 330  3</td>
<td></td>
</tr>
<tr>
<td></td>
<td>ECON 357  3</td>
<td></td>
</tr>
<tr>
<td></td>
<td>ECON 358  3</td>
<td></td>
</tr>
<tr>
<td>Take 1 course:</td>
<td>ECON 380  3</td>
<td></td>
</tr>
<tr>
<td>AGBUS 210  3</td>
<td>ECON 381  3</td>
<td></td>
</tr>
<tr>
<td>ECON 150  3</td>
<td>ECON 388  3</td>
<td></td>
</tr>
<tr>
<td>Math Core:</td>
<td>ECON 390R  1-3</td>
<td></td>
</tr>
<tr>
<td>Take 1 course:</td>
<td>ECON 398  3</td>
<td></td>
</tr>
<tr>
<td>ECON 215  4</td>
<td>ECON 440  3</td>
<td></td>
</tr>
<tr>
<td>FDMAT 112  4</td>
<td>ECON 444  3</td>
<td></td>
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<tr>
<td></td>
<td>ECON 450  3</td>
<td></td>
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<td></td>
<td>ECON 453  3</td>
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<td>ECON 455  3</td>
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<td></td>
<td>ECON 463  3</td>
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<tr>
<td></td>
<td>ECON 475  3</td>
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<td></td>
<td>ECON 476  3</td>
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<td>9</td>
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</tr>
</tbody>
</table>

**Total Minor Credits=22**

- This minor is available on the following tracks:
  - Fall-Winter---- YES
  - Winter-Spring---- YES
  - Spring-Fall---- YES

## Minor in Economic Education (165)

**Minor Requirements**

<table>
<thead>
<tr>
<th>INTRODUCTORY CORE</th>
<th>ECONOMIC EDUCATION MODULE</th>
<th>Program Notes:</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Take these courses:</strong></td>
<td><strong>Take 4 credits:</strong></td>
<td>No double counting of minor courses except for Econ 150 &amp; Econ 151.</td>
</tr>
<tr>
<td>ECON 151  3</td>
<td>ECON 255  3</td>
<td></td>
</tr>
<tr>
<td>ECON 278  3</td>
<td>ECON 300  3</td>
<td></td>
</tr>
<tr>
<td>6</td>
<td>ECON 330  3</td>
<td></td>
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<tr>
<td></td>
<td>ECON 357  3</td>
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<td>ECON 358  3</td>
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<td>ECON 380  3</td>
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<td></td>
<td>ECON 381  3</td>
<td></td>
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<tr>
<td></td>
<td>ECON 388  3</td>
<td></td>
</tr>
<tr>
<td>Take 1 course:</td>
<td>ECON 390R  1-3</td>
<td></td>
</tr>
<tr>
<td>AGBUS 210  3</td>
<td>ECON 398  3</td>
<td></td>
</tr>
<tr>
<td>ECON 150  3</td>
<td>ECON 440  3</td>
<td></td>
</tr>
<tr>
<td>Math Core:</td>
<td>ECON 444  3</td>
<td></td>
</tr>
<tr>
<td>Take 1 course:</td>
<td>ECON 450  3</td>
<td></td>
</tr>
<tr>
<td>ECON 215  4</td>
<td>ECON 453  3</td>
<td></td>
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<tr>
<td>FDMAT 112  4</td>
<td>ECON 455  3</td>
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<td>ECON 463  3</td>
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<td>ECON 475  3</td>
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<td>ECON 476  3</td>
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</tbody>
</table>

**Total Minor Credits=20**

- This minor is available on the following tracks:
  - Fall-Winter---- YES
  - Winter-Spring---- YES
  - Spring-Fall---- YES
## Economics Pre-approved Clusters

### General Economics 2300

**Take this course:**
- ECON 151: Economic Principles and Problems - Macro 3

**Take 1 course:**
- AGBUS 210: Agriculture Economics 3

**Take 2 courses:**
- ECON 215: Quantitative Methods 4
- ECON 255: Financial Analytics 3
- ECON 278: Statistics for Economists 3
- ECON 300: Managerial Economics 3
- ECON 330: Economic History and Thought 3
- ECON 358: International Economics 3
- ECON 381: Intermediate Macroeconomics 3

**Total Credits:** 12

### Economics and Finance (For Business Majors Only) 2301

**Take 12 credits:**
- ECON 255: Financial Analytics 3
- ECON 300: Managerial Economics 3
- ECON 358: International Economics 3
- ECON 453: Money, Banking and Financial Markets 3
- ECON 455: Financial Economics 3

**Total Credits:** 12

### Law and Economics 2302

**Take these courses:**
- ECON 151: Economic Principles and Problems - Macro 3
- ECON 440: Law and Economics 3

**Take 1 course:**
- AGBUS 210: Agriculture Economics 3

**Take 1 course:**
- ECON 278: Statistics for Economists 3
- ECON 300: Managerial Economics 3
- ECON 444: Regional Economics 3
- ECON 475: Public Economics 3
- ECON 475: Public Economics 3

**Total Credits:** 12

### Public Administration 2303

**Take this course:**
- ECON 151: Economic Principles and Problems - Macro 3

**Take 1 course:**
- AGBUS 210: Agriculture Economics 3
- ECON 150: Economic Principles and Problems - Micro 3

**Take 2 courses:**
- ECON 300: Managerial Economics 3
- ECON 444: Regional Economics 3
- ECON 475: Public Economics 3

**Total Credits:** 12

### General Economics (For Business Majors Only) 2304

**Take this course:**
- ECON 300: Managerial Economics 3

**Take 9 credits:**
- ECON 215: Quantitative Methods 4
- ECON 255: Financial Analytics 3
- ECON 278: Statistics for Economists 3
- ECON 300: Managerial Economics 3
- ECON 330: Economic Thought and History 3
- ECON 381: Intermediate Macroeconomics 3
- ECON 440: Law and Economics 3
- ECON 444: Regional Economics 3
- ECON 453: Money, Banking, and Financial Markets 3

**Total Credits:** 12

### Law and Economics (For Business Majors Only) 2305

**Take this course:**
- ECON 440: Law and Economics 3

**Take 9 credits:**
- ECON 278: Statistics for Economists 3
- ECON 300: Managerial Economics 3
- ECON 444: Regional Economics 3
- ECON 475: Public Economics 3

**Total Credits:** 12

### Agribusiness 2307

**Take these courses:**
- AGBUS 210: Agriculture Economics 3
- AGBUS 347: Agricultural Marketing 3
- AGBUS 450: Agribusiness Management 3

**Select 2 classes from the following:**
- AGBUS 410: Agriculture Policy & Trade 3
- AGBUS 420: Agribusiness Operations Management 3
- AGBUS 430: Agriculture Price Analysis 3
- AGBUS 435: Agriculture Commodity Marketing 3

**Total Credits:** 15
Course Descriptions

AGBUS 100 Agriculture Orientation (1:1:0)
Total Course Fees: $25.00
An orientation in making decisions concerning careers in the broad field of Agriculture. This class will involve a survey of occupational opportunities in the Agriculture field. Students will be introduced to the world of career marketing, dealing with personal career search. In addition, students will develop study skills to enhance their university experience.
(Fall, Winter)

AGBUS 201 Agricultural Financial Accounting (3:3:1)
This course is an introduction to agricultural financial accounting. It offers an approach for compiling and analyzing accounting information specific to agricultural operations. The accounting procedures offered build on current practices in agriculture. Cash-basis accounting, prevalent in many farm operations is explained in the course through an accrue-adjusted system.
(Winter Spring Fall)

AGBUS 210 Agricultural Economics (3:3:0)
A systematic introduction to basic economic concepts and issues as they relate to the agribusiness sector in the U.S. economy.
(Fall, Winter, Spring)

AGBUS 232 Agriculture Sales and Merchandising (3:2:2)
The retail sales and merchandising of agricultural products.
(Fall)

AGBUS 347 Agricultural Marketing (3:3:1)
Prerequisites: ECON 150 or AGBUS 210; ECON 151
Fundamental marketing principles applied to agricultural marketing.
(Fall, Winter)

AGBUS 398 Occupational Internship (1:0:0)
Internships provide actual work experience that will add to or enhance the career preparation and learning of individual students. The ideal internship would take place during a student’s off-track semester and requires a minimum of seven weeks of quality full time work experience. Internship must be approved by department internship coordinator.
(Fall, Winter, Spring)

AGBUS 410 Agricultural Policy and Trade (3:3:0)
Total Course Fees: $50.00
Prerequisites: ECON 150 or AGBUS 210; ECON 151
An advanced course in the study of policy formulation, government actions, societal and environmental issues, and programs that influence the domestic and global agricultural sectors of production, marketing, and finances.
(Winter Spring)

AGBUS 420 Agribusiness Operations Analysis (3:3:1)
Total Course Fees: $20.00
Prerequisites: ECON 255; AGBUS 347 or Instructor Authorization
Principles and procedures in the analysis and research of agricultural business operations.
(Fall, Winter, Spring)

AGBUS 430 Agricultural Price Analysis (3:3:1)
Prerequisites: ECON 255; AGBUS 347 or Instructor Authorization
Application of statistical tools for price analysis. Emphasis on price making process for specific agricultural commodities.
(Fall, Spring)

AGBUS 435 Agriculture Commodity Marketing (3:3:1)
Prerequisites: AGBUS 347
An advanced agricultural marketing course intended to provide students with an understanding of the structure and operation of agriculture commodity markets and their critical role in the agribusiness sector as well as the overall economy. This course will develop future managers of ag-businesses who can complete fundamental and technical analysis on the futures and options markets to effectively manage price risk.
(Fall, Winter)

AGBUS 440 Agribusiness Finance (3:3:0)
Prerequisites: ECON 255
Theory of financial decision making as applied to farms and firms related to agriculture. An advanced agribusiness course intended to provide students with an understanding of the structure and operation of agriculture finance.
(Fall, Winter)

AGBUS 450 Agriculture Business Management (3:3:1)
Prerequisites: AGBUS 201; ECON 255; Senior Standing
Application of approved practices, concepts, principles, and tools of management in an agricultural business.
(Fall, Winter, Spring)

AGBUS 460 Global Food and Agribusiness Management (4:0:0)
Prerequisites: AGBUS 347; B 380; ECON 255; INTST 300
A comprehensive examination of the economic and strategic management of food, textile, and agribusiness firms within a global business environment. Topics include the global business environment and its institutions, organizational strategies and policies, and business operations in global agricultural, food and textile industries.
(Fall, Winter, Spring)

AGBUS 498 Occupational Internship 2 (1:0:0)
Repeatable Course: may earn maximum of 4 credits
Internships provide actual work experience that will add to or enhance the career preparation and learning of individual students. The ideal internship would take place during a student’s off-track semester and requires a minimum of seven weeks of quality full time work experience. Internship must be approved by department internship coordinator.
(Fall, Winter, Spring)

ECON 150 Economic Principles and Problems - Micro (3:3:0)
This introductory course in microeconomics studies the behavior of individual economic agents such as consumers and businesses in a market economy. Analytical tools are used to study the consumption and production decisions in an economy under perfect and imperfect market conditions.
(Fall, Winter, Spring)

ECON 151 Economic Principles and Problems - Macro (3:3:0)
This introductory course in macroeconomics studies the national economy as a whole and its interaction with the global economy. Measurement of economic health and the use of fiscal and monetary policies to address unemployment, inflation, and growth are analyzed.
(Fall, Winter, Spring)

ECON 215 Quantitative Methods (4:4:0)
Prerequisites: ECON 150 or AGBUS 210; FDMAT 109 or FDMAT 110
Students will learn the fundamentals of comparative statics, differential calculus, and integral calculus with a focus on economics applications. This will prepare students for upper division coursework in economic and provide a foundation for graduate level studies.
(Fall, Winter, Spring)

Econ 255 Financial Analytics (3:3:0)
Prerequisites: ECON 150 or AGBUS 210; AGBUS 201 or ACCTG 201; ECON 151
The course is designed to develop the students’ ability to integrate an electronic spreadsheet into the identification, analysis and solution stages of economic and financial problems. Through this course, students will gain a conceptual as well as a practical understanding of spreadsheets and will be equipped with the spreadsheet skills needed to engage in economic financial modeling. In addition, students will also gain significant experience in the use of Bloomberg financial information system, which provides access to financial, economic, accounting, and legal data, news, and analytics.
(Fall, Winter, Spring)

ECON 278 Statistics for Economists (3:3:0)
Prerequisites: ECON 215 or FDMAT 112
Statistics for Economists serves as an introduction to many of the quantitative tools used by economists. It is an essential prerequisite to Economics 388 and many 400 level economics courses. Probability theory, mathematical statistics, linear algebra, data set creation and manipulation, and STATA software are some of the topics covered.
(Fall, Winter, Spring)

ECON 300 Managerial Economics (3:3:0)
Prerequisites: ECON 150 or AGBUS 210; Foundations Math Requirement
This course is designed to enhance the student's understanding of how micro economic analysis can be applied to modern business decision making.
(Fall, Winter, Spring)

ECON 330 Economic Thought and History (3:3:0)
Prerequisites: ECON 150 or AGBUS 210; ECON 151; FDENG 101; ECON 278 OR B 212 OR FDMAT 221
This course explores the development and application of major economic doctrines from classical through contemporary economics. Contributions of selected writers and schools of thought are analyzed, with emphasis on how these theories are used in our day.
(Fall, Winter, Spring)
ECON 357 Environmental and Natural Resource Economics (3:3:0)
Prerequisites: ECON 150 or AGBUS 210
Economic analysis applied to various natural resource and environmental issues, including usage of renewable and non-renewable resources; sustainable development; quality of life; environmental impacts of specific industrial and consumption activities (for example, solid waste disposal and air and water pollution); introduction to measuring natural resource and environmental values and cost/benefit analysis; the design and implementation of government policies; and global environmental effects of human economic activity.
(Fall, Winter, Spring)

ECON 358 International Economics (3:3:0)
Prerequisites: ECON 150 or AGBUS 210; ECON 151
An introduction to international trade and finance. It examines international institutions, policies, and issues.
(Fall, Winter, Spring)

ECON 380 Intermediate Microeconomics (3:3:0)
Prerequisites: ECON 150 or AGBUS 210; ECON 151; ECON 215 or FDMAT 112
This course introduces the fundamentals of microeconomic theory including:
1) consumer theory
2) producer theory
3) partial equilibrium analysis
4) general equilibrium analysis
(Fall, Winter, Spring)

ECON 381 Intermediate Macroeconomics (3:3:0)
Prerequisites: ECON 150 or AGBUS 210; ECON 151; ECON 215 or FDMAT 112
This course analyzes basic models of income determination which attempt to explain how the price level, the interest rate, and the level of output and employment are determined. Monetary and fiscal policies are discussed within the framework of these models, and competing theories are compared.
(Fall, Winter, Spring)

ECON 388 Introduction to Econometrics (3:3:0)
Prerequisites: ECON 150 or AGBUS 210; ECON 151; ECON 278
Econometrics is the branch of economics that formulates statistical methodology to estimate, predict, and test economic relationships. This course helps prepare students to critically evaluate econometric models and to conduct basic empirical economic research.
(Fall, Winter, Spring)

ECON 390R Special Projects (1-3:3:0)
Repeatable Course: may earn maximum of 6 credits
Prerequisites: ECON 150 or AGBUS 210; ECON 151
This arranged course allows students to undertake a special project or further research in the field of economics. Economic Education students study teaching methodologies and prepare course material for teaching economics.
(Fall, Winter, Spring)

ECON 398 Professional Internship (3:3:0)
Students will find an economics-related internship/job and have it approved prior to registering in the course. Students will complete at least 270 hours of work over a minimum of eight weeks. They will apply the principles and skills learned in the classroom to on-the-job practices and procedures for economists. Through on-the-job experience, students will gain a greater vision of what it means to be an economics professional. Students will establish professional career habits and hone their economic analytical skills. Students will report regularly to the instructor and will receive timely consultation from their internship provider in order to help direct learning progress in various job responsibilities. Students may also receive compensation and recognition by receiving wages from the employer and letters of recommendation from both the employer and BYU-Idaho. Students will be required to submit a final report and evaluation as directed by the instructor.
(Fall, Winter, Spring)

ECON 440 Law and Economics (3:3:0)
Prerequisites: ECON 150 or AGBUS 210; ECON 151
This course uses economic analysis to analyze the basic common law areas of torts, contracts, property, and criminal law. Economic tools are used both to understand the basic structure of the law (positive analysis), and to suggest how the law might be made more efficient (normative analysis). The course assesses whether individuals or collective action (courts) are better for addressing market failures. Transaction costs and litigation costs (among other things) are crucial to the assessment. This course is recommended for economics majors who are planning to go to law school or who intend to pursue a career in the legal field. “For the rational study of the law...the man of the future is the man of statistics and economics” (Oliver Wendell Holmes, The Path of Law, 1897).

ECON 444 Regional Economics (3:3:0)
Prerequisites: ECON 150 or AGBUS 210; ECON 151
This course presents an economic approach to the study of regions and communities.
(Fall, Winter, Spring)

ECON 450 Development Economics (3:3:0)
Prerequisites: ECON 358
This course is designed to provide students with an understanding of the tools, measurements, and models of the economic development and growth of nations.
(Fall, Winter, Spring)

ECON 453 Money, Banking and Financial Markets (3:3:0)
Prerequisites: ECON 255; ECON 278
This course involves the study of financial markets, and how these markets affect the general economy. The course is divided into four areas of study:
1) an examination of money and bond markets in conjunction with interest rate theory
2) an examination of stock markets and the theory of rational expectations
3) a discovery about the operations and performance of financial institutions, and their dealings with issues of asymmetric information
4) the development of monetary policy and structure of the Federal Reserve
(Fall, Winter, Spring)

ECON 455 Financial Economics (3:3:0)
Prerequisites: ECON 453; B 410
The central concern of this course is the impact of risk and uncertainty on the allocation of monetary resources over time and tools that are available to address these risks.
(Fall, Winter, Spring)

ECON 463 Labor Economics (3:3:0)
Prerequisites: ECON 150 or AGBUS 210; ECON 151
This course provides an introduction to the field of contemporary labor economics as we explore the interactions between firms and workers in the macro economy.
(Fall, Winter, Spring)

ECON 475 Public Economics (3:3:0)
Prerequisites: ECON 150 or AGBUS 210; ECON 151
This course develops economic tools to analyze the role of the public sector in a market economy. Students examine how government intervenes when markets “fail” as a result of externalities, public goods, or monopoly situations; to restore efficient outcomes. The process of collective decision making is an important topic in the course. The class observes the ways that government generates revenue (mainly taxes) from the perspective of their impacts on the behavior of economic agents. Students will try to determine what types of taxes are most efficient and those that are less efficient. Finally, the course looks at the relationships between the various levels of government (national, state, and local). Thereby students can develop an economic theory of a federal system of government.
(Fall, Winter, Spring)

ECON 476 Industrial Organization (3:3:0)
Prerequisites: ECON 215 or FDMAT 112
The course introduces students to the economics of imperfect competition. Topics covered include the theory of the firm, market structure, and various aspects of firm strategy such as pricing, advertising, product differentiation, and innovation. Related questions of public policy will also be addressed.
(Winter)

ECON 499 Senior Capstone (3:3:0)
Total Course Fees: $16.00
The three-credit capstone is designed to be a culminating experience as seniors explore topics of interest and apply analysis tools developed in their course of study. Students will analyze case studies, take the major field test, and take further steps to prepare to enter the workforce.
(Fall, Winter, Spring)